

THE JORDAN HARBINGER SHOW

Worksheet for Jason Calacanis | Advice from the Most Successful Angel Investor (Episode 100)

[Episode 100](#) of The Jordan Harbinger Show was recorded in front of a live forest audience in the Canadian wilderness at [Fireside Conference 2018](#). No limbs were frostbitten in the making of this program, though a few poutine may have given their lives for the cause, eh?

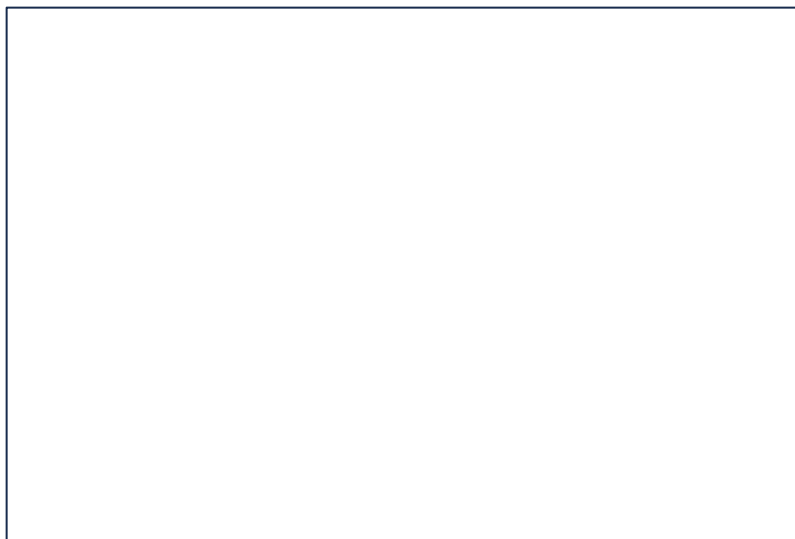
Joining us is someone who would spin a good yarn if his own real life tales weren't fascinating enough to share: far-famed angel investor and author of [Angel: How to Invest in Technology Startups -- Timeless Advice from an Angel Investor Who Turned \\$100,000 into \\$100,000,000](#), Jason Calacanis.

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Failing to Fail

Jason grew up in Brooklyn (though he doesn't have the tough guy accent to prove it). Before the now-hip borough was full of artisanal cheese shops and free-trade startups, Brooklyn was a pretty blue collar place. Jason didn't come from a fancy tech family, either. His dad owned a bar. After seeing his dad fail, Jason told me he said to himself: "I'm never going to fail." Though the journey hasn't been flawless, the kid seems to be doing pretty okay for himself today.

What does failure mean to you? Do you believe you can adapt a mindset so strong as to avoid a life of failure? What might you miss by sidestepping the lessons only experienced by enduring failure?




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Pick the Winners

Jason is a pretty damn good angel investor. Though he had some initial success, he's improved his skills in picking winners over the years. He told me that it's all about picking the person who seems *determined to win at life*.

Are you determined to win at life? What does this mean to you? Do you know people like this? Do you believe winners like this are born or made?

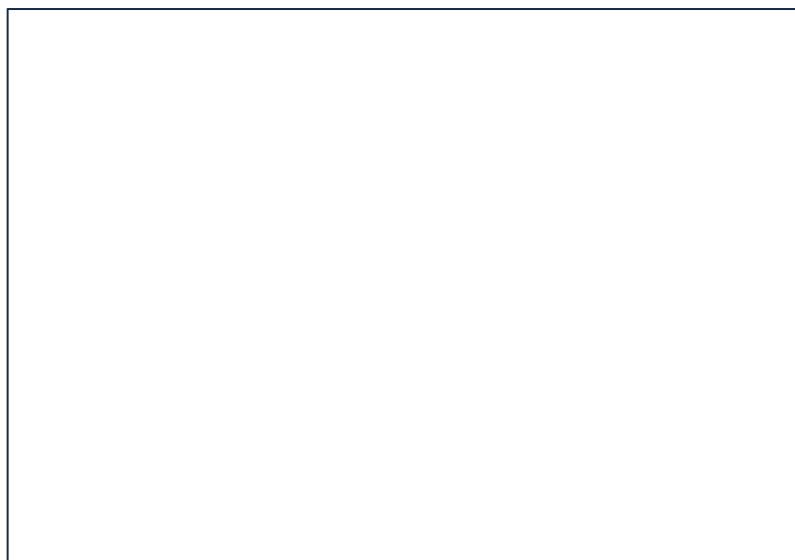


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The Skills to Pay the Next Bills

We asked for some Q+A from the audience and an 11-year-old stepped up the mic (no stage fright on that kid). His question led Jason to answer: "The greatest skill of all is the ability to acquire new skills." He went on to explain the need for learning new things quickly, teaching yourself, and being motivated to trade your free for these new skills.

What's the one skill you've been slacking off on learning? What's holding you back? What are five more skills you'd like to acquire? How can you acquire them?



Full show notes and resources for this episode [can be found here](#).

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About



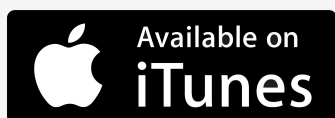
Join Jordan Harbinger (critically acclaimed host, formerly of The Art of Charm) as we get deep into the untapped wisdom of the world's top performers -- from legendary musicians to intelligence operatives, iconoclastic writers to visionary change-makers.

We deconstruct the playbooks of the most successful people on earth -- and learn new strategies, perspectives, and insights you can't find anywhere else. Then, take these insights into your own life and live what you listen.

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